

OLIVEIRA & CASTRO LLC.
DBA – Art WoodWork
711 Lehigh Ave, Union, NJ 07083

REFERRAL PROGRAM GUIDE LINES

OLIVEIRA & CASTRO LLC. REFERRAL PROGRAM

Explanation of compensation

The following compensation plan applies only for services and products offered in our Web Site.

Unless otherwise authorized by Oliveira & Castro LLC. Only home owners and End Users qualify for the program.

0\$ to \$1,000.00 sales from referrals	0% compensation
\$1,000.00 to \$5,000.00 sales from referrals	2% compensation
\$5,001.00 to \$10,000.00 sales from referrals	3% compensation
\$10,001.00 to \$25,000.00 sales from referrals	3.5% compensation
\$25,001.00 to \$50,000.00 sales from referrals	4% compensation
\$50,001.00 to \$100,000.00 sales from referrals	4.5% compensation
\$100,000.00 and above.	5% compensation

HOW DOES IT WORK;

From the date of your first referral, the 12 month period starts counting towards your total sales for the that same calendar year.

Your referrals sales will accumulate through the calendar year as your referrals close contracts with us, increasing your compensation bracket to the maximum of 5%.

Ex: Let's say you send a client our way in January and they close a contract for \$9,000.00. You will receive, after the contract is completed and moneys are collected, 3% or \$270.00 for the referral. In April you send another client and they spend \$9,000.00. Your total for the year now is \$18,000.00 and you now qualify for the 3.5% commission for the \$9,000.00 or \$315.00.

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If in December you send us yet another client that spends \$15,000.00 in kitchen cabinets, you now qualify for the 4% commission with a total of \$33,000.00 in sales for the year and you will receive \$600.00 from the \$15,000.00 sale.

As you see, just using this hypothetical example, you have earned an extra \$1,185.00 by just recommending three people.

As you see the potential is endless to make a nice income, special considering that the average person who buys custom woodwork from us spends in average from \$10,000.00 to \$40,000.00 in a set of kitchen cabinets, home theater or home office.

Now, for the best part; Once your referral has become our client, he is in our database linked to your name. Anytime he comes back to us on his own, his contract will be credited to your account and you will get the commission. So, once you refer a client, you will receive commissions any time he buys again, for life.

Your question now is; How do we keep track of it?

When you buy from us the first time, we will assign you a satisfied customer number. When a potential client comes to us, he will have to present us with that number and we will contact you to inform you we have been contacted by one of your referrals.

As we start working with the client on their project, we will keep you updated on the status of the project.

It will happen at times that you may refer someone and they will never contact us, or may take months before they are ready to do it. If you don't hear from us a few weeks after you have referred someone, we suggest you would call them just for your piece of mind, to make sure they have not done business with us as of yet and we are not forgetting to link him to you for commissions.

Note: Commissions will only be paid after we are paid in full from client. Discounts or change orders resulting in either big or small contract amount from the original contract will be reflected on the total amounts for commission qualifications.

I have read, understand and accept the terms as describe here in. Furthermore, I understand that I'm not an employee, nor become an employee of Oliveira & Castro by my participation in the referral program.

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I understand and agree that my participation in the referral program is total voluntary and I am not under obligation to refer anyone to Oliveira & Castro.

I understand that Oliveira & Castro LLC is not under obligation to pay me more than the commissions as stipulated here.

Oliveira & Castro reserves the right to terminate me from the program for any unethical conduct or miss representation of Oliveira & Castro.

I understand that I'm not an employee or sales representative for Oliveira & Castro and should not present myself as such under any circumstances.

I agree to give Oliveira & Castro LLC. my Social Security Number for the sole purpose of getting paid my commissions, and that I will receive a 1099 form from Oliveira & Castro at the end of each year if I have received more than \$600.00 in commissions.

I _____, Agree with all the statements in this form

Signature _____ Date _____